

Stall 1A Corn Street (Pitches 14 & 15)

Application Guidance

Application deadline 10/2/2025

Overview

St Nicholas Markets presents a unique opportunity on Corn Street. It allows you to become part of a rich tradition and vibrant community. We are now welcoming interested parties to submit their applications.

This opportunity is tailor-made for a trader seeking a weekly pitch for a high-quality food trailer or vehicle. Drinks may also be offered as part of your proposal; however, we are not accepting requests to make alcoholic beverages available. Please note that outside of official trading days and times, it is expected that any trading equipment, vehicle or trailer will be removed from site.

The pitch is served by a **32amp** C-form electrical supply and access to a waste store is also available. The use of gas cylinders for cooking purposes is permitted, given the appropriate evidencing of associated safety certification.

The pitch does not have access to a mains cold water supply or outflow drainage. However, several potable water points are available within the indoor market for use.

In addition to joining our daytime traders on Corn Street **Monday to Thursday (9:30am to 5pm)**, we are seeking a lead-trader for **Corn Street Fleet**; our new nighttime street food market on **Friday and Saturday** evenings (**7pm to 11pm**).

As lead-trader, the successful applicant will be a keyholder for the enabling of vehicle access onto and off-of Corn Street each evening, provide access to electrical supplies for attending traders, as well as facilitate access to toilets and bin-store, etc. Additionally, the lead-trader will be the primary point of contact for the general operation of these evening markets, which will not be routinely staffed by Markets Team members and function in a largely autonomous fashion.

Pitch Details

The vacant pitch is situated directly outside of the Corn Exchange on Corn Steet. It is approximately **4m** wide by **2.4m** deep and is positioned between an historic Nail monument and another market stall pitch.

The below image illustrates the pitch offered and it is recommended that applicants visit the area to qualify that their trading set-up can be accommodated within the space, as well as be easily manoeuvred into and out of it each trading day. The placement of customer seating may be considered, depending on the style of trading equipment used and outdoor market occupancy levels. Should this be agreed, it is likely to attract an additional licence fee to be negotiated as commensurately appropriate.



The **annual licence fee is currently £18,000** (approx. £1,500 per month), inclusive of an electricity supply provided at no extra cost (licence fees are subject to annual inflationary increases and periodic review). Note that license fees are due to increase by **5%** from 01/04/2025. In addition, license fees for food traders are in the process of being consulted on, with a percentage of turnover model potentially being introduced within the next financial year, full details can be provided for applicants shortlisted for interview.

Trading Hours

Trading will be licenced on a six-day week basis (**Monday to Saturday**) and must be open for business daily, as per schedule below. Occasional Sunday and evening trading may be required throughout the year, especially during the summer and Christmas periods.

Hours of trade are as follows:

Monday – Thursday: 9:30am – 5pm.

Friday & Saturday: 7pm to 11pm.

Balance of Trade

We are seeking a food trader with a unique and authentic offer that is not currently available within the market. Prospective traders are encouraged to [explore our current offering](#) before applying. Note; we are specifically **not** accepting applications for the sale of tea, coffee, cakes or sandwiches which are already well represented across the market.

Pitch location

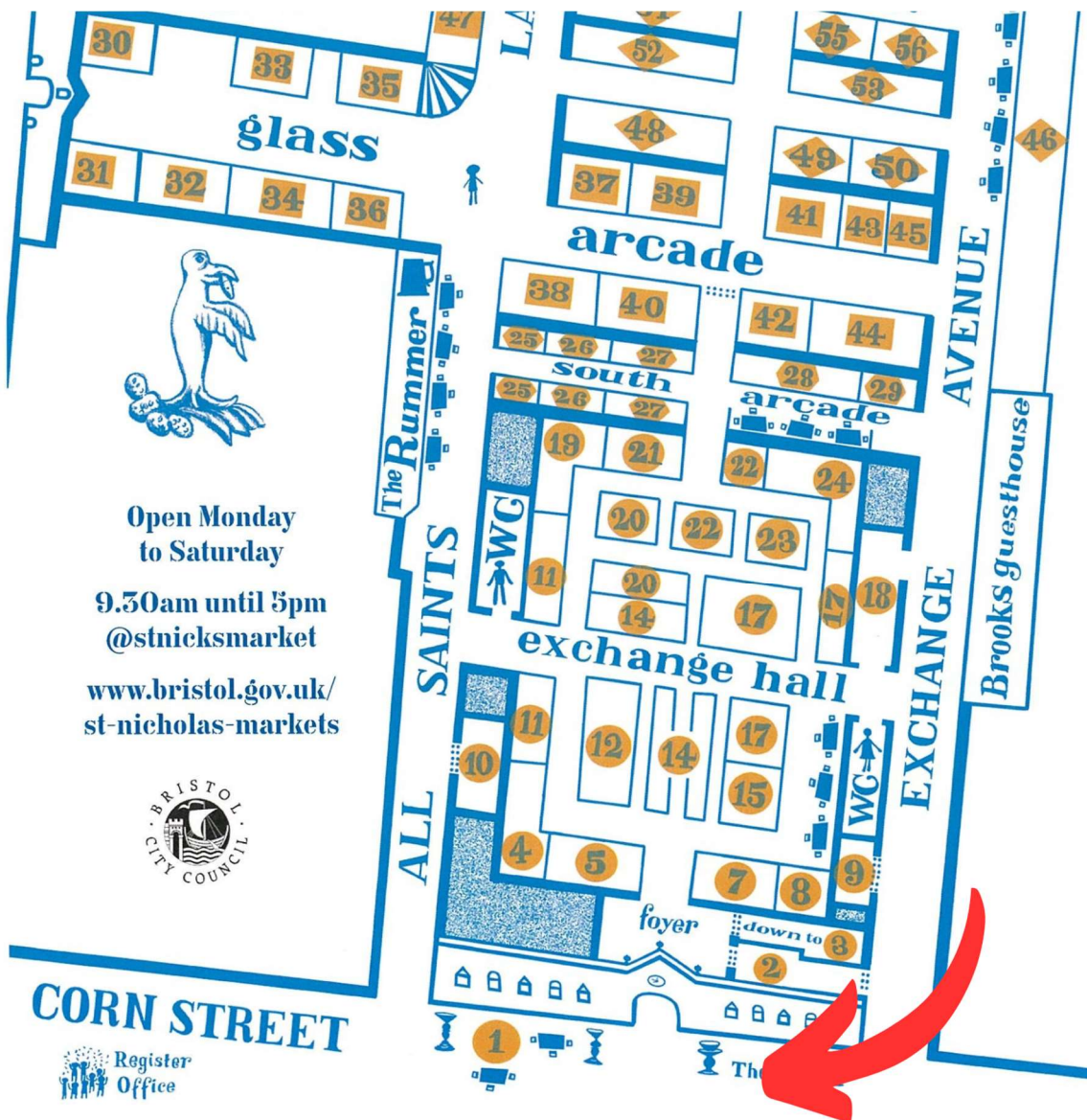
Please visit the stall to understand its location and size.

If you require assistance with access, our Markets Team is here to help. Don't hesitate to contact us with any questions about this trading opportunity.

Address: St Nicholas Market, The Corn Exchange, Corn St, Bristol BS1 1JQ

[View the location on Google Maps.](#)

Map of vacant pitch



Application process

Due to the pitch's location, we are only accepting applications for the offer of hot and cold food and drink. We are not considering traders who wish to sell non-food related products or services.

When submitting your application, please include images of the products you wish to sell, along with any other information you feel may be useful.

Ready to apply? Express your interest by completing an application form (found alongside this application guidance document on our website), and return it by post, e-mail (markets@bristol.gov.uk), or hand-deliver to St Nick's Markets Office situated within the Glass Arcade (opposite Crafty Beans).

Remember, the **deadline for applications is Monday the 10th of February 2025**. After this, successful applicants will be shortlisted for interview.

Scoring Criteria

Applications will be scored on the following criteria:

Scoring Criteria	Score percentage
Previous similar retail experience Similar experience being outdoor market trading.	10
Existing business website or social media.	5
Concise and market relevant business plan. No more than one side of A4 paper.	5
Product authenticity. See authenticity rating guide on page 5 for reference.	40
Product originality. See originality rating guide on page 5 for reference.	40

Please keep in mind the following: In addition to the scoring criteria detailed above, applications will be evaluated based on St. Nicholas Markets' **Balance of Trade Policy** (a separate document) and whether the proposed products are suitable for the market. Inappropriate products or services may include those that have the potential to cause offence, physical harm, or practical inconvenience.

Authenticity rating guide

Products will be rated based on their authenticity using the following scoring system:

0-9: Products in this range are generally disqualified from being traded. These are products produced with little or no regard for appearance, quality, or items better suited to other markets operated by third parties.

10-19: Products in this range just meet the requirements for sale and may only be accommodated in specific cases or upon customer request.

20-29: Represents products created and presented well, with attention to overall appearance and quality.

30-40: Applied to products of the highest evaluation, nearly perfectly suited with minor imperfections or deviations that do not significantly affect the overall quality,

Originality rating guide

Products will be rated based on their originality and uniqueness using the following scoring system:

0-9: These products are very common, lacking originality, and readily available at numerous outlets. They are generally not suited for our market.

10-19: Products showing some originality and attention to a unique appearance.

20-29: Represents good originality with minor aspects that could be improved.

30-40: These products or services exhibit the highest level of uniqueness and novelty, making them perfect for St Nicholas Market. Minor similarities to other products would not significantly impact their originality rating.



Interview Process

Applicants need to achieve a combined score of **60** or higher to qualify for an interview. If there are six or more qualifying candidates, only the top five scoring applicants will be shortlisted. Should nobody be appointed after the initial interviews, any remaining applicants with scores over **60** will be invited for further interviews in order of their scores (again in order of highest scoring). This process will repeat until an appointment is made or all possible viable candidates are exhausted.

Interviewees will be asked to bring along example products and or images, comprehensively detail the range of products they wish to offer, effectively communicate stall presentation and display ideas, as well as inform of any business promotion and marketing plans. Interviewees will also be asked to expand on their short and long-term business plans.

The offer of a trading stall will be based purely on interview performance, with the highest-scoring candidate being successful (subject to the desired outcome). Shortlisted applicants will be informed of the selection criteria prior to attending the interview.

Trading Terms & Conditions

A current example of St Nicholas Market's licence document issued to market traders can be found online alongside this application form.

Contact information

Telephone 0117 9224014

E-mail markets@bristol.gov.uk

Address: Market Office, The Glass Arcade, St Nicholas Market, Bristol BS1 1JQ